

# CILT Pegasus Lecture

## 15 March 2011



# Programme

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# Manchester Airport: the major air gateway to the North of England

- Major airport outside of London
- 18 million Passengers
- 190 Destinations
- 65 airlines
- 18,000 jobs on site
- Major economic force generating £938 million of GVA to the North West
- Efficient transport links vital to competitiveness, spreading economic and social benefits



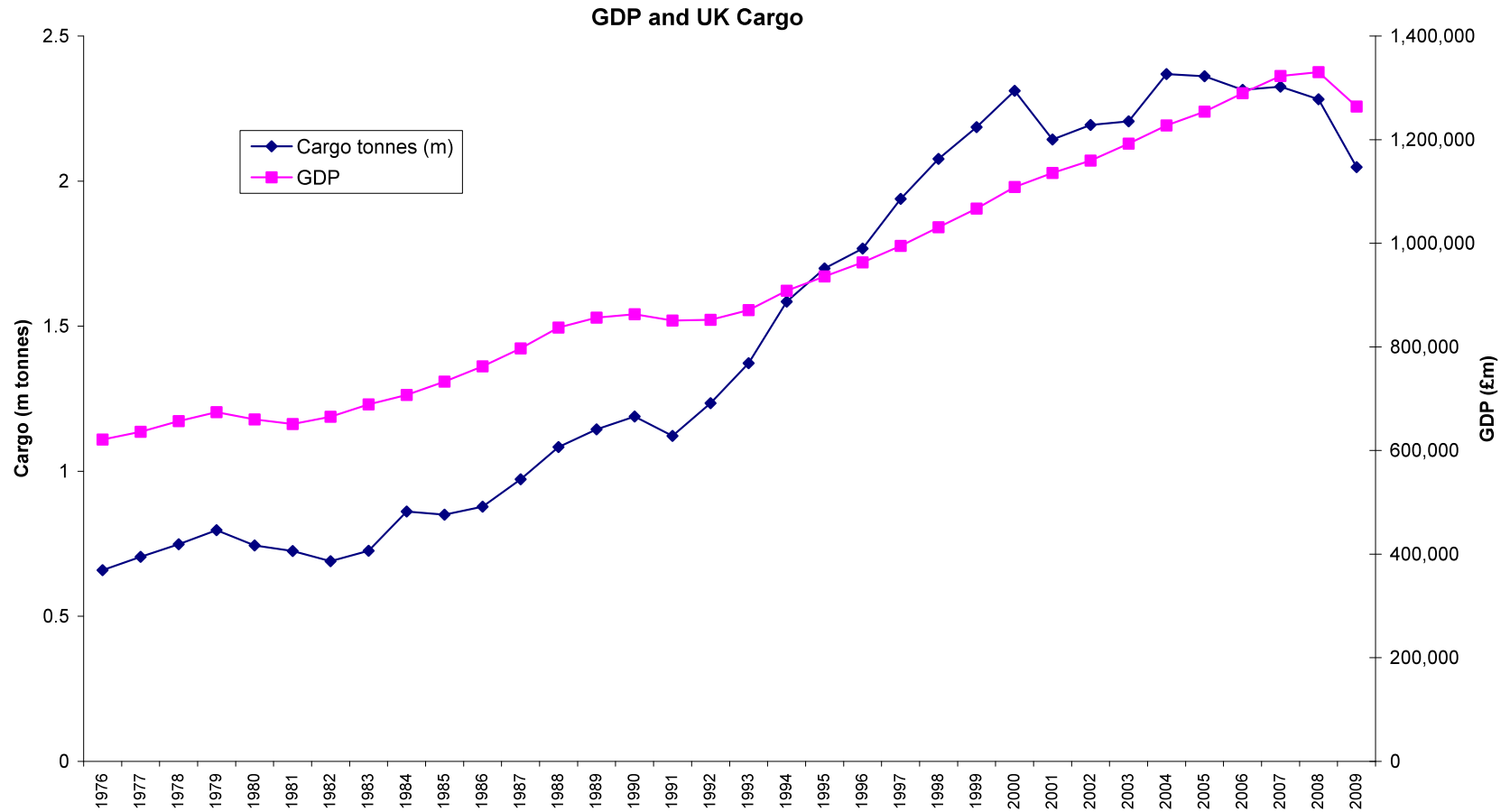
# World Cargo Market



Rank	City (Airport)	Total Cargo	% Change from 2007
1	MEMPHIS TN (MEM)	3 695 438	(3.8)
2	HONG KONG (HKG)	3 660 901	(3.0)
3	SHANGHAI (PVG)	2 602 916	1.7
4	INCHEON (ICN)	2 423 717	(5.2)
5	ANCHORAGE AK (ANC)*	2 339 831	(17.2)
6	PARIS (CDG)	2 280 050	(0.8)
7	FRANKFURT (FRA)	2 111 031	(2.7)
8	TOKYO (NRT)	2 100 448	(6.8)
9	LOUISVILLE KY (SDF)	1 974 276	(5.0)
10	SINGAPORE (SIN)	1 883 894	(1.8)
11	DUBAI (DXB)	1 824 992	9.4
12	MIAMI FL (MIA)	1 806 770	(6.0)
13	LOS ANGELES CA (LAX)	1 629 525	(11.9)
14	AMSTERDAM (AMS)	1 602 585	(3.0)
15	TAIPEI (TPE)	1 493 120	(7.0)
16	LONDON (LHR)	1 486 260	6.5
17	NEW YORK NY (JFK)	1 450 605	(9.8)
18	BEIJING (PEK)	1 365 768	14.5
19	CHICAGO IL (ORD)	1 332 123	(13.1)
20	BANGKOK (BKK)	1 173 084	(3.9)
21	INDIANAPOLIS IN (IND)	1 039 993	(5.6)
22	NEWARK NJ (EWR)	887 053	(8.0)
23	TOKYO (HND)	852 444	(0.1)
24	OSAKA (KIX)	845 497	(0.1)
25	LUXEMBOURG (LUX)	788 224	(8.0)
26	GUANGZHOU (CAN)	685 868	(1.3)
27	KUALA LUMPUR (KUL)	667 495	2.2
28	DALLAS/FORT WORTH TX (DFW)	660 036	(8.7)
29	BRUSSELS (BRU)	659 054	(11.8)
30	ATLANTA GA (ATL)	655 277	(9.0)
-	EMA	292,372	(3.0)
-	MAN	142,594	(14.0)

Source ACI: Table A

# UK Cargo Market



# MAG Airports Cargo

	2007	2008	2009	2010	2011	2012	2013	2014	2015
EMA	302,704	292,372	286,629	286,629	300,960	316,008	331,809	348,399	365,819
MAN	166,131	142,594	103,066	109,250	115,805	122,753	130,118	137,926	146,201
BOH	10,581	9,719	9,981	9,981	10,480	11,004	11,554	12,132	12,739
HUY	144	168	241	241	253	266	279	293	308

CAA data: Actual to 2009



# Cargo Sectors at MAG Airports



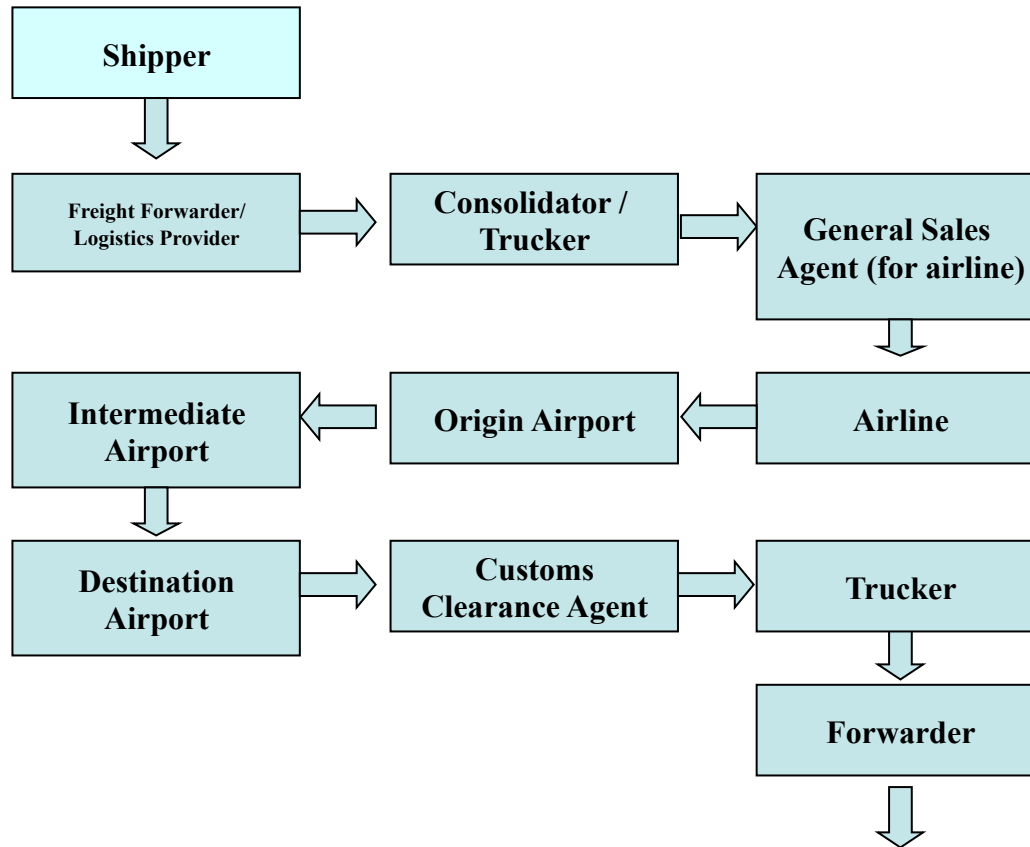
Pure Freight and Bellyhold



Integrated Airfreight



# The role of the Airport



About 5% of our total turnover comes from freight



# The role of the Airport

Requirement	MAN	EMA
Runway length and capacity available		
24 hour operations		
Aircraft stands/parking/apron capacity		
Direct access from cargo terminal to apron (via transit sheds)		
Suitable land/property available for cargo handling		
Convenient road access		
Catchment area (4 hr drive time to major populations)		
Substantial freight forwarder presence		
Critical mass of passenger flights for belly hold		
Airport commitment to cargo operations		
Integrator hub H24 capability		
Table D		

Cargo is an important part of our airport business in terms of aviation and property income and the total service that we offer.

We have already heavily invested in infrastructure to support this business sector and will continue to do so in the future.

