

Ready to control one of the largest?

FLEET DIRECTOR – UK & IRELAND

Join one of the world's largest transport companies
in its largest European market

£70,000–£80,000 + Bonus

Based UK

With an annual turnover approaching £1 billion, the UK & Ireland operation plays a pivotal role within Europe. This executive level position offers an exciting challenge and unique opportunity to influence at the highest level within the organisation.

An outstanding industry performer is required to maintain the company's market dominance and profitability of the core business, whilst achieving optimum efficiency and cost effectiveness. Reporting to the Operations Director, the successful candidate will take full responsibility for a budget in excess of £50m, a diverse ground fleet of c.7,000 units and c. 35 staff.

You will formulate and lead the UK & Ireland fleet strategy delivering business support and new innovative initiatives. You will be expected to challenge and influence policies at group level whilst optimising fleet utilisation and ensuring adherence to legislation requirements.

The successful candidate will:

- ▲ Be a qualified engineer with a proven track record of performance enhancement and cost management of a diverse commercial fleet, incorporating trailers/trucks to vans/cars;
- ▲ Have board presence with the experience to lead and influence, within a matrix structure, multi site and multi-national teams in the delivery of commercial success;
- ▲ Have the strategic mind and vision to deliver improvements in efficiency whilst implementing leading edge innovation.

If you meet these criteria then please apply in confidence via our on-line application form with a Word CV, outlining your suitability and salary expectations, or via e-mail to **Nichola Jones** at hr@triangle.eu.com



Triangle Corporate Services Limited
4 The Courtyard, Furlong Road, Bourne End,
Bucks SL8 5AU, UK

Register on-line @ www.triangle.eu.com

TRIANGLE
Consultancy, Recruitment
Mergers & Acquisitions

Our client is a new division of one of the largest container shipping companies and will be a leading Logistics Provider with a strong position in the emerging markets providing door-to-door supply chain solutions. Their strategy to pursue aggressive growth has led to the requirement for two experienced freight forwarding/logistics professionals who will provide the competitive edge to build a new division and capitalise on the company's existing network.

The roles will ideally be based in Switzerland, however, due to extensive international travel, the location can be flexible.

VICE PRESIDENT – SALES & MARKETING *Executive package*

An exceptional freight forwarding / logistics professional is required to formulate and drive a business plan, which will shape the growth of the division, generate increased revenue from new and existing clients and result in the development of new products and services. This role will involve initial client contact through to senior level presentation and you will therefore be able to demonstrate a proven and highly successful track record of presenting, designing and selling cross continental logistics solutions.

You will be an international entrepreneur who is a skilled negotiator and innovative business developer able to influence clients to realise business opportunities that will exceed expectations and increase profitability.

VICE PRESIDENT – OPERATIONS *Executive package*

The prime objective of this role is to ensure that the operation develops best in class logistics processes to support the business objectives. You will assume full responsibility for the operational performance and align the company resources to deliver improvements in customer supply chains. You will lead strategic change initiatives whilst supporting other members of the senior team in identifying and implementing performance improvement in line with commercial activity.

You will be a global freight forwarding / logistics professional with a wealth of operational experience in all modes of transport and a background in managing and building organisations through the development of existing resources.

This is a rare opportunity to take on a pivotal role in a start up that is backed by significant industry and financial resources. Please apply via our on-line application form or via e-mail to **Nichola Jones** and **Iain Baker**. Email: hr@triangle.eu.com



Triangle Corporate Services Limited
4 The Courtyard, Furlong Road, Bourne End,
Bucks SL8 5AU, UK

Register on-line @ www.triangle.eu.com

TRIANGLE
Consultancy, Recruitment
Mergers & Acquisitions